

Largest Commercial Developers in the Bay Area

Rank	Prior	Company Address Phone/fax Web site	Total sq. ft. under development: Bay Area '01	Value of sq. ft. under development '01 (in millions)	Sq. ft. under development in Bay Area this year to date	Sample of recent Bay Area developments	Top Bay Area executive
1	6	Wilson/Equity Office 199 First St., Ste. 200, San Francisco 94105 (415) 905-5300/(415) 905-5350 www.wilsonequity.com	2,441,910	\$1,200	554,460	Foundry Square, San Francisco San Rafael Corporate Center Ferry Building, San Francisco	Tom Sullivan President
2	2	TMG Partners (formerly The Martin Group) 100 Bush St., 26th floor, San Francisco 94104 (415) 772-5900/(415) 772-5911 www.tmgpartners.com	1,410,300	\$314	None	The Landmark, San Francisco The Crossing, San Bruno Hamilton Field, Novato	Michael Covarrubias President
3	NL	Equity Office Properties Trust One Market St., Steuart Tower, Ste. 1100, San Francisco 94105 (415) 247-6400/(415) 977-1526	1,278,233	NR	None	Skyport Plaza, San Jose Watergate Tower IV, Emeryville Towers at Shores Center, Redwood City	Mark Geisreiter Sr. vice president
4	5	Ellis Partners LLC 433 California St., Ste. 610, San Francisco 94104 (415) 391-9800/(415) 391-4711 www.ellispartners.com	812,000	\$127	None	Livermore Gateway West, 111 Sutter St., San Francisco 2000 Broadway, Oakland	Hal Ellis President
5	16	Sunset Development Company Inc. 1 Annabel Lane, San Ramon 94583 (925) 866-0100/(925) 277-1309 www.bishopranch.com	732,000	\$80	732,000	Bishop Ranch 1 and 3, San Ramon	Alex Mehran President
6	13	Catellus Development Corp. 201 Mission St., 2nd floor, San Francisco 94105 (415) 974-4500/(415) 974-4550 www.catellus.com	729,000	NR	None	Mission Bay, San Francisco E. Baybridge Shopping Ctr., Emeryville Pacific Commons, Fremont	Nelson Rising Chairman
7	3	SRM Associates 3270 Lakeshore Ave., Oakland 94610 (510) 452-2600/(510) 452-2699 www.srmassociates.com	691,000	NR	None	University Circle, East Palo Alto Zhone Technologies, Oakland 2001 Broadway, Oakland	Steven Meckfessel President
8	7	Millennium Partners 720 Market St., 9th floor, San Francisco 94102 (415) 274-9150/(415) 274-9155 www.millenniumptrs.com	550,000	NR	550,000	Metreon, San Francisco, Four Seasons Hotel, San Francisco	Sean Jeffries Vice president
9	12	Myers Development Co. 101 Second St., Ste. 555, San Francisco 94105 (415) 777-3330/(415) 777-3331 www.myersdevelopment.com	535,000	\$45	385,000	55 Second St., San Francisco 101 Second St., San Francisco Terrabay residences, S. San Francisco	Jack Myers Chairman
10	NL	Shorenstein Company LP 555 California St., 49th floor, San Francisco 94104 (415) 772-7000/ www.shorenstein.com	508,000	NR	NR	555 City Center, Oakland	Douglas Shorenstein CEO
11	10	Wareham Development 1120 Nye St., Ste. 400, San Rafael 94901 (415) 457-4964/(415) 459-4605 www.warehamdevelopment.com	490,000	NR	312,000	EmeryStation North, Emeryville Terraces at EmeryStation, Emeryville 725 Potter St., Berkeley	Richard Robbins President
12	7	Opus West Corp. 6160 Stoneridge Mall Road, Ste. 360, Pleasanton 94588 (925) 463-9254/(925) 463-9368 www.opuscorp.com	467,000	\$119	107,000	Sierra Point, South San Francisco Emerald Point, Dublin Marathon Business Park, Livermore	Don Little Senior vice president
13	4	Hines Inc. 101 California St., Ste. 1000, San Francisco 94111 (415) 982-6200/(415) 398-1442 www.hines.com	407,780*	NR	NR	560 Mission St., San Francisco Corporate Commons, Pleasanton The Gateway, South San Francisco	James Buie Executive vice president
14	15	AMB Property Corp. Pier 1, Bay 1, San Francisco 94111 (415) 394-9000/(415) 394-9001 www.amb.com	397,000	NR	None	Edgewater industrial redevelopment, Oakland	Hamid Moghadam CEO
15	20	Simeon Commercial Properties 655 Montgomery St., Ste. 1190, San Francisco 94111 (415) 986-2002/(415) 986-2130 www.simeonproperties.com	350,059	\$88	None	Wood Hollow, Novato Hollis Business Center, Emeryville Mt. Eden Business Park, Hayward	J. Russell Pitto President
16	21	Venture Corp. 600 Miller Ave., Mill Valley 94941 (415) 381-1600/(415) 381-8285 www.venture-corp.com	309,462	\$64	217,763	Alien Technology Complex, Morgan Hill Morgan Hill Ranch, Morgan Hill K.R. Anderson, Morgan Hill	Robert J. Eves President
17	22	Vintage Properties 2479 E. Bayshore Road, Ste. 704, Palo Alto 94303 (650) 463-1600/(650) 463-1615	300,000	\$180	350,000	University Circle, East Palo Alto Marina Village, Alameda Ridgeview Court, Cupertino	Joseph R. Seiger President
18	23	Barker Pacific Group Three Hamilton Landing, Ste. 200, Novato 94949 (415) 884-9977/(415) 884-9970 www.barkerpacific.com	220,000	\$48	NR	Hamilton Landing, Novato 100 First Plaza, San Francisco Post Street Towers, San Francisco	Michael Barker Managing director
19	NL	Higgins Development Partners LLC 3945 Freedom Circle, Ste. 103, Santa Clara 95054 (408) 330-0070/(415) 330-0090 www.hdpteam.com	203,000	NR	None	524 Howard St., San Francisco Yahoo headquarters, Sunnyvale DaimlerChrysler, San Francisco	Robert Hutchison Vice president
20	24	Beals Martin Inc. 2596 Bay Road, Redwood City 94063 (650) 364-8141/(650) 367-7645 www.bealsmartin.com	200,462	\$43	None	Vintage Island, Foster City Redwood Junction, Redwood City	Alyn Beals President
21	NL	Harbor Bay Business Park 1141 Harbor Bay Parkway, Alameda (510) 769-5100/(510) 769-5156	150,000	\$23	2,000,000	Bay View Plaza, San Mateo Harbor Bay Self Storage, Alameda	C. Timothy Hoppen President
22	11	Koll Development Co. 4125 Blackhawk Plaza Circle, Ste. 200, Danville 94506 (925) 648-9650/(925) 648-1982 www.koll.com	138,136	\$38	None	Koll Dublin Corporate Center phases I, II	Michael Parker Partner
23	19	Balch Enterprises Inc. 30960 Huntwood Ave., Hayward 94544 (510) 429-9400/(510) 429-9966	134,481	\$21	156,781	Valmark, Livermore City Beach Sports Club, Fremont Eternal Electronics, Fremont	Jack Balch President
24	14	Legacy Partners Commercial Inc. 4000 East Third Ave., Ste. 600, Foster City 94404 (650) 571-2200/(650) 571-2211 www.legacypartners.com	128,640	NR	None	Bayside Towers, Foster City Legacy TechPark, San Jose Stevenson Point, Newark	Barry DiRaimondo President
25	NL	TKG International 2755 Campus Dr., Ste. 100, San Mateo (650) 372-1222/(650) 312-1333 www.tkginternational.com	80,400	\$20	2,000,000	Independence Plaza I, Livermore	John Kontrabecki President

This List includes commercial developers with projects in the following counties: San Francisco, San Mateo, Alameda, Contra Costa, Marin and the city of Palo Alto. NR = not reported. NL = not listed.

* Hines did not provide information. This figure only represents the first six months of 2001 developments as originally reported in the June 2001 Largest Commercial Developers List.

Ranking based on total square footage started and/or finished in the Bay Area in 2001.

Researched by Thomas Pisarek